



MINUTES OF ONLINE PUBLIC OPENING OF FINANCIAL OFFER

Procurement of Consulting Services for Strengthening of the Water Services Regulatory Commission; Water Affordability and Customer Assistance Policy Development; and Tariff and Subsidy Modeling and Revision

Procurement Ref No: MCA-M/CF/WSSA/CS/06

Date: January 23, 2025

Time: 9:30 am Ulaanbaatar Time, Mongolia

A. Introductions & Remarks

Giorgi Tvalavadze, Procurement Agent Manager, welcomed and thanked participants for attending the Public Opening of the Financial Offers for the subject procurement and briefly explained the process of the opening session.

B. Opening of the Financial Offer

The Financial Offers of the following two Offerors were opened, as their Technical Offers met both the Mandatory Criterion of the Request for Offers (RFO), and the minimum technical score of 75 points, following the Technical Evaluation stage.

Name of Offeror	Technical Score
Espelia; Seureca SAS; and Euro Khan LLC Joint Venture	87.80
DH Infrastructure and AARC Joint Venture	82.60

C. Participants

A total of four (4) representatives for the two (2) Offerors, and representatives from MCA-Mongolia and its Procurement Agent participated in the Public Opening of the Financial Offers which was a fully online event that was conducted using Zoom software.

D. Proceedings

The Procurement Agent Specialist proceeded to open the Financial Offers of both Offerors. He called out the name of the Offeror and verified that (i) The Financial Offer's FIN-1 Form was present and signed, (ii) The Offer amount was stated in the FIN-1 Form in US Dollars, (iii) Forms FIN-2, FIN-3 and FIN-4 were included in the Financial Offer.

The detailed Opening Checklist of Financial Offers is included in Annex 1 of these Minutes.

E. Closing

The Procurement Agent Manager informed the participants that the Minutes of the Opening, together with the Financial Offers Opening Checklist, will be sent to the Offeror via email for records and will be posted on the website of MCA-Mongolia.

The Public Opening of the Financial Offers was closed at 9:40 am, Ulaanbaatar time.

Annexes

1. Public Opening Checklist of Financial Offers.
2. Attendance of Participants – Zoom software screenshot.

Annex 1

ONLINE PUBLIC OPENING CHECKLIST OF FINANCIAL OFFER

Procurement of Consulting Services for Strengthening of the Water Services Regulatory Commission; Water Affordability And Customer Assistance Policy Development; and Tariff and Subsidy Modeling And Revision

Quality and Cost Based Selection (QCBS)
Ref No: MCA-M/CF/WSSA/CS/06

Financial Offer' Online Public Opening: 9:30 am, January 23, 2025

Name of Offeror	Espelia; Seureca SAS; and Euro Khan LLC Joint Venture	DH Infrastructure and AARC Joint Venture
Countries of Offeror	France and Mongolia	USA and Ireland
Technical Score	<u>87.80</u>	<u>82.60</u>
Financial Offer Received Before 10 am of November 20, 2024, Ulaanbaatar Time	Yes	Yes
Financial Offer Submission Forms:		
Form FIN-1 (Financial Offer Submission Form)	Yes	Yes
Form FIN-2 (Price Summary)	Yes	Yes
Form FIN-3 (Breakdown of Price by Activity)	Yes	Yes
Form FIN-4 (Breakdown of Remuneration)	Yes	Yes
Currency:	USD	USD
Total Offer Price:	865,252.00	726,450.00
Remarks:	-	-

Annex 2

Attendance of Participants

