

CB No: MCA-M/CF/DWA/W-01

**Pre-Qualification of
Construction Works of an Advanced Water Purification Plant (AWPP) and SCADA
Controls (CP 2)**

**ANSWERS TO CLARIFICATION QUESTIONS – ISSUE No. 3
(Questions 29 - 32)
August 24, 2020**

Questions 1-9 (ISSUE #1) issued to all registered Applicants on July 10, 2020 Questions 10-28 (ISSUE #2) issued to all registered Applicants on July 27, 2020	
Question 29:	We are requesting to change the Average coefficient of Current ratio (Current Assets/Current Liabilities) stipulated in the PQ documents 2.3. 1 Historical Financial Performance from ≥ 1.25 to ≥ 1.00
Answer 29:	<p>MCA-Mongolia is seeking to ensure that applicants have the capacity to undertake projects of the size and complexity of the subject procurement. All qualification requirements indicated in the pre-qualification document were carefully considered during the planning stage of this procurement.</p> <p>According to the footnote 3 of 2.0 Qualification table of Section III of the Pre-qualification document: The financial information provided by an Applicant shall be reviewed in its entirety to allow a truly informed judgment about the capacity of the Applicant to undertake the contract, and will not be limited strictly to substantiate the financial ratios indicated here.</p>
Question 30:	We are requesting to change to allow the similar experience requirement to be met jointly by the JV /Consortium and not by each of the members as defined in 2.4.2 of the PQ documents.
Answer 30:	Clause 2.4.2 shall remain unchanged. Please refer to the answer for question #1 issued on July 10, 2020 and answers for questions #21 and #27 issued on July 27, 2020 for detailed rationale.
Question 31:	<p>Page 34, 2.3 Financial Situation,</p> <p>2.3.1 Historical Financial Performance Submission of audited financial statements, including balance sheets, income statements and cash flow statements, or, if not required by the law of the Applicant's country, other financial statements acceptable to the Employer, for the last five (5) years to demonstrate the current soundness of the Applicants' financial position and its prospective long term profitability and to demonstrate:</p> <p>1. Average coefficient of Current ratio (Current Assets/CurrentLiabilities) ≥ 1.25</p> <p>Note 3: The financial information provided by an Applicant shall be reviewed in its entirety to allow a truly informed judgment about the capacity of the Applicant to undertake the contract, and will not be limited strictly to substantiate the financial ratios indicated here.</p>

	If our Average coefficient of Current ratio (Current Assets/CurrentLiabilities)<1.25 , according to Note 3 of the financial situation, can we be qualified or we must meet the ratio ≥ 1.25 ?
Answer 31:	<p>According to the note 3 of 2.0 Qualification table of Section III of the Pre-qualification document, the financial information provided by an Applicant shall be reviewed in its entirety to allow a truly informed judgment about the capacity of the Applicant to undertake the contract, and will not be limited strictly to substantiate the financial ratios indicated here.</p> <p>The coefficient of Current ratio is calculated on a five (5) year average. Applicants must submit the last five (5) years of the required financial documentation as set forth in the PQD and these shall be evaluated by MCA-Mongolia to determine the ratio for each year and then the average across all five (5) years.</p> <p>Please also refer to Answer 24.</p>
Question 32:	<p>One of the pre-selection criteria related to the financial situation of applicants reads as (ref. 2.3.2 Annual Average Turnover): “<i>Minimum average annual construction turnover of USD 200,000,000.00 calculated as total certified payments received for contracts in progress or completed, within the last five (5) years.</i>”</p> <p>Our Question is: this amount of USD 200 million shall be understood as a cumulative (aggregate) sum over the last 5 years <i>or</i> it signifies USD 200 million per year, every year for the last 5 years, totalling USD 1 billion?</p>
Answer 32:	<p>The minimum average annual construction turnover requirement of \$200,000,000 will be calculated as total certified payments received on an annual basis for contracts in progress or completed, within the last five (5) years.</p> <p>Please also refer to Answer 19 in the issue No 2 of Q&A document.</p>