



**Consulting Service for Industrial Pre-Treatment Public Outreach (QCBS)  
Procurement ID: MCA-M/CF/WSSA/CS/08**

**ANSWERS TO CLARIFICATION QUESTIONS – Issue No. 1  
June 12, 2024**

<i>Questions and Answers 1-11 issued to all registered Offerors</i>	
<b>Question 1:</b>	May we pursue only the task/tasks that we believe best fit our expertise?
<b>Answer 1:</b>	<p>The Offeror is required to pursue all the services outlined in the Terms of Reference (TOR) of the Request for Offer (RFO), without any exceptions or modifications.</p> <p>According to the Clause 3.5 Determination of Responsiveness of the Section III. Qualification and Evaluation Criteria of the RFO, during the evaluation of Offers, the following definitions apply:</p> <ul style="list-style-type: none"> <li>(a) “Deviation” is a departure from the requirements specified in the RFO;</li> <li>(b) “Reservation” is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the RFO; and</li> <li>(c) “Omission” is the failure to submit part, or all of the information or documentation required in the RFO.</li> </ul> <p>The Accountable Entity’s determination of an Offer’s substantial responsiveness is to be based on the contents of the Offer itself. For purposes of this determination, a substantially responsive Offer is one that materially conforms to the requirements of the RFO without material deviation, reservation, or omission.</p>
<b>Question 2:</b>	What are the visa requirements, and can we have assistance in obtaining visas?
<b>Answer 2:</b>	Assessment of the visa requirements is responsibility of the Offerors. The Offeror is also responsible for acquiring the visas, if necessary, and/or any other documents needed for entry into Mongolia, by itself. However, MCA-Mongolia is ready to provide a visa supporting letters to the selected consultant, if required.

<b>Question 3:</b>	Are there additional entry requirements into Mongolia for health, e.g., vaccinations and/or COVID clearance/quarantine?
<b>Answer 3:</b>	The Offeror is obligated to acquire all essential information pertaining to any limitations or prerequisites about health, immunization, and/or COVID clearance/quarantine for entry into Mongolia by itself.
<b>Question 4:</b>	How long do you anticipate us being in Mongolia?
<b>Answer 4:</b>	The Offerors are required to provide a comprehensive description of how they will provide the required Services in accordance with the Terms of Reference (TOR) of the RFO in the Form TECH-6. (Description of Approach, Methodology and Work Plan for Performing the Assignment) of their Technical Offers. Information provided must be sufficient to convey to the TEP that the Offeror has an understanding of the challenges in performing the required Services and that it has an approach, methodology and work plan to overcome those challenges.
<b>Question 5:</b>	How many days should we plan to spend in Ulaanbaatar?
<b>Answer 5:</b>	Please refer to response to the question #4.
<b>Question 6:</b>	Will a translator/guide be provided?
<b>Answer 6:</b>	No. The Offeror is expected to consider any additional Non-Key (Support) personnel necessary for the execution of this assignment, in addition to the Key and Non-Key (Support) Personnel specified in the TOR of the RFO.
<b>Question 7:</b>	What are the costs (e.g. filming permit fees) and restrictions Mongolia has for filming and bringing in film equipment?
<b>Answer 7:</b>	The Offeror has the responsibility of acquiring all relevant information on the expenses (e.g. fees for shooting permits) and limitations imposed by Mongolia on filming activities and the importation of film equipment.
<b>Question 8:</b>	Will the consulting service have a point of contact to assist us in determining who to interview and follow?
<b>Answer 8:</b>	<p>The selected Consultant will be required to conduct stakeholder mapping or analysis and prepare stakeholder engagement plan. The Consultant shall appoint communication staff (Stakeholder/Community relations manager) to communicate and coordinate with stakeholders. The Consultant shall ensure coordination and facilitation of the active engagement with relevant government agencies and professional associations (MOFALI, MET, WA, WRSC, USUG, and professional associations).</p> <p>MCA-Mongolia will serve as the contracting party for the Contract. MCA-Mongolia will approve the 'Consultant's deliverables, subject to 'MCC's no-</p>

	objection where necessary, and issue payment approval for the invoices submitted by the Consultant under this Contract.
<b>Question 9:</b>	Is it possible we could limit our efforts to 2 to 3 wool and cashmere producers along with 2 to 3 leather manufacturing entities?
<b>Answer 9:</b>	Please refer to response to the question #1.  The Offeror is required to pursue all the services outlined in the Terms of Reference (TOR) of the Request for Offer (RFO), without any exceptions or modifications.
<b>Question 10:</b>	Will you provide local individuals to assist in getting to know the surroundings, and different economic and cultural nuances as well as make introductions?
<b>Answer 10:</b>	Please refer to response to the question #8.
<b>Question 11:</b>	Will you provide a local driver?
<b>Answer 11:</b>	The Offeror is expected to consider any additional Non-Key (Support) personnel necessary for the execution of this assignment, in addition to the Key and Non-Key (Support) Personnel specified in the TOR of the RFO.