



**Consulting Service for Design Development of Social Behavior Change Interventions for Mongolia  
Water Compact (QCBS)  
Procurement ID: MCA-M/CF/WSSA/CS/01**

**ANSWERS TO CLARIFICATION QUESTIONS – Issue No. 1  
March 03, 2023**

<b>Questions and Answers 1-7 issued to all registered Bidders</b>	
<b>Question 1:</b>	Can we receive the recording of the Pre-Proposal Conference?
<b>Answer 1:</b>	Minutes of the Pre-Proposal Conference including the video and the presentation will be distributed to all registered consultants and will be posted on the MCA-Mongolia's website.
<b>Question 2:</b>	<p>The RFP specifies 3 key personnel (SBC expert, water utility expert, comms expert) and proposals receive 10 points for each. Can I confirm that this signifies "up to 10 points", meaning that if one of our proposed experts has some but not all the qualifications listed (e.g. a communications expert that does not speak Mongolian), do we forfeit all 10 points for that person, or would it be possible to be assigned partial points (e.g. 6 or 8 points)?</p> <p>Additionally, if it is possible to share contact information for attendees of this call, that may support helpful collaborations.</p>
<b>Answer 2:</b>	<p>1. The evaluation of Proposals will be conducted on the basis of responsiveness of the proposals to the provisions of the RFP Document, strictly applying the Qualification and Evaluation Criteria, scores, weightings, and methodology specified therein (Section III – Qualification and Evaluation Criteria of the RFP Document).</p> <p>The points indicated in the RFP against each criterion are the maximum points and the points for each sub criteria will be assigned according to the Technical Evaluation Framework of the sub-clause 3.6 of the Section III of the RFP. Please note that <b>"A Proposal will be rejected if it does not earn a total minimum score of 80 points out of 100"</b>.</p> <p>2. Minutes of the Pre-Proposal Conference including the video and the presentation will be distributed to all registered consultants and will be posted on the MCA-Mongolia's website.</p>

<b>Question 3:</b>	Thank you for the information session. For ger area residents, may we specify what behavior you want to see change on? Would it be more on accepting tariff increase or do you see need to limit overuse?
<b>Answer 3:</b>	This shall be clear during the design development phase. In general, this is the Consultant's task. Basically, understanding and accepting tariff increase would be one of the desired behaviors for ger areas consumers. If you referred to water consumption by mentioning the “limit overuse”, please note that MCA-Mongolia does not have any intention to limit the usage of water in ger area because the data and statistics shows the consumption of ger areas is still very low.
<b>Question 4:</b>	The design didn't include how planner for implementation and actual proceedings would cooperate. Is there any mechanism for the planner to oversee the implementation?
<b>Answer 4:</b>	The selected design consultant will not oversee implementation. The design consultant is responsible solely for the design of the intervention and then will hand off their work to MCA-Mongolia.
<b>Question 5:</b>	Will the contact information of the attendees be included in the pre-proposal conference minutes?
<b>Answer 5:</b>	The Contact list of all participants will be included in Minutes of the Pre-Proposal Conference and will be distributed to the all registered consultants and posted on the MCA-Mongolia website.
<b>Question 6:</b>	What if contractor concludes that current data is not enough to make gap analysis?
<b>Answer 6:</b>	According to the RFP, based on the results of the desk review of existing data, the Consultant shall determine the scope of the additional study and conduct the study, which shall be submitted as a section of the Inception Report. If the existing data, which are not limited to the documents listed in the Annex C, are deemed not enough, the Consultant shall collect additional data as required through key informant interviews or other suitable methods.
<b>Question 7:</b>	When is proposal validation day? Aug 3 or June?
<b>Answer 7:</b>	According to the ITC 16.1 of the Section II. Proposal Data Sheet, the Proposals must remain valid for <b>one hundred twenty (120)</b> days after the deadline for the submission of Proposals specified in PDS ITC 18.1. Therefore, as the proposals submission deadline is April 5, 2023, the proposals shall remain valid until August 3, 2023.