



**MINUTES OF TECHNICAL OFFERS  
PUBLIC OPENING**

**PROCUREMENT OF CONSULTING SERVICES  
for**

**Strengthening of the Water Services Regulatory Commission;  
Water Affordability And Customer Assistance Policy Development;  
and Tariff And Subsidy Modeling And Revision  
Ref No: MCA-M/CF/WSSA/CS/06**

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**Quality and Cost Based Selection (QCBS)**

**DATE: November 20, 2024**

**TIME: 10:30 AM, Ulaanbaatar, Mongolia**

**A. Introductions & Remarks**

The Technical Offer Public Opening commenced at 10:30 am, Ulaanbaatar time. Procurement Agent's Manager Giorgi Tvalavadze welcomed and thanked participants for attending the public opening of technical offers for the subject procurement, opened the event, and briefly explained the offer opening procedures.

**B. Opening of the Technical Offer**

A total of five (5) Offerors submitted Offers via the Dropbox File Request link before the closing date and time - 10:00 am, Ulaanbaatar time on November 20, 2024.

Procurement Agent's Senior Procurement Specialist Keith Treviss opened the Technical Offers in order of their submission (The Screenshot of the Dropbox File Request Folder is attached as **Annex 1**).

No late Offer was submitted after the submission deadline.

**C. Participants**

One (1) representative of an Offeror and Representatives from MCA-Mongolia and its Procurement Agent participated in the Technical Offer Public Opening which was conducted as a fully online event using the Zoom software.

#### **D. Proceedings**

The Procurement Agent proceeded to open each offer in submission sequence order and called out the name and country of each Offeror and verified whether:

- (i) Form TECH 1- Offer Submission Form was completed and signed,
- (ii) Offer was submitted electronically before the submission deadline, and
- (iii) Technical and Financial offers were submitted as separate files.

The detailed Technical Offer Public Opening Checklist is included in **Annex 2** of these Minutes.

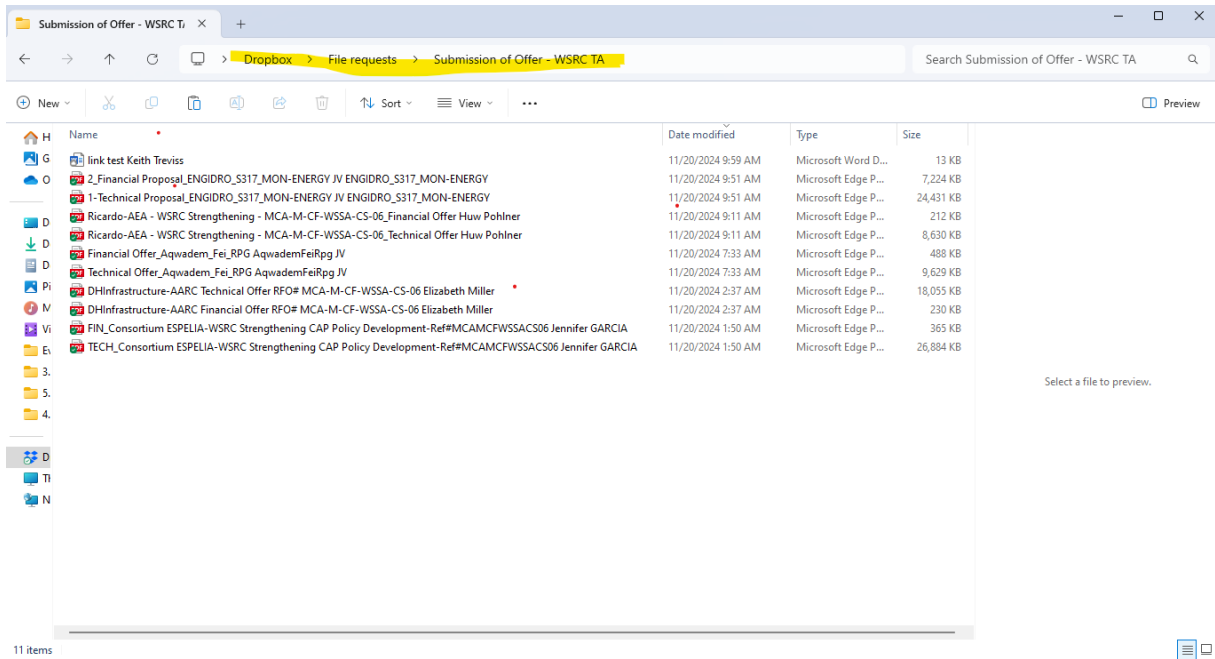
#### **E. Closing**

After opening each of the Technical Offers, the Procurement Agent Manager of MCA-Mongolia informed participants that the Minutes of the Technical Offer Opening will be sent to all participants via email for their records. He thanked participants for their attendance and closed the event at 10:40 am, Ulaanbaatar time.

#### **Annexes**

1. The Screenshot of the Dropbox File Request Folder
2. Technical Offers' Public Opening Sheet
3. Attendance List of Participants

## Annex 1: THE SCREENSHOT OF THE DROPBOX FILE REQUEST FOLDER



**Annex 2: TECHNICAL OFFERS' PUBLIC OPENING SHEET**

**PROCUREMENT OF CONSULTING SERVICES FOR STRENGTHENING OF THE WATER SERVICES REGULATORY COMMISSION; WATER AFFORDABILITY AND CUSTOMER ASSISTANCE POLICY DEVELOPMENT; AND TARIFF AND SUBSIDY MODELING AND REVISION**

**Procurement ID: MCA-M/CF/WSSA/CS/06**

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**Quality and Cost Based Selection (QCBS)**

**Offer Submission Deadline: 10:00 AM, November 20, 2024**  
**Technical Offers' Public Opening: 10:30 AM, November 20, 2024**

No.	Name of Offeror	Country / Countries	Offer was submitted electronically before the submission deadline	Form TECH 1- Technical Offer Submission Form Completed and Signed	Technical and Financial Offers were submitted as separate files
1	Espelia; Seureca SAS; and Euto Khan LLC Joint Venture	France / Mongolia	Yes	Yes	Yes
2	DH Infrastructure and AARC Joint Venture	USA / Ireland	Yes	Yes	Yes
3	Aqwadem Consulting; FEI Consulting; and RPG - Performance, Regulation and Performance, Lda. Joint Venture	Türkiye / USA / Portugal	Yes	Yes	Yes
4	Ricardo- AEA Limited	UK	Yes	Yes	Yes
5	Engidro – Engineering Solutions; S317 Consulting S.A; and MonEnergy Consult LLC Joint Venture	Portugal / Mongolia	Yes	Yes	Yes

**Annex 3: ATTENDANCE LIST OF PARTICIPANTS**

