



## **MINUTES OF TECHNICAL OFFERS PUBLIC OPENING**

### **Procurement of Consulting Services for Developing Legal, Regulatory and Tariff Framework for Use of Reclaimed Wastewater**

**Procurement ID: MCA-M/CF/WRA/CS/02**

**\*\*\*\*\***

**Quality and Cost Based Selection (QCBS)**

**DATE: June 30, 2025**

**TIME: 10:30 AM, Ulaanbaatar, Mongolia**

#### **A. Introductions & Remarks**

The Technical Offer Public Opening commenced at 10:30 am, Ulaanbaatar time. Procurement Agent's Senior Procurement Specialist Keith Treviss welcomed and thanked participants for attending the public opening of technical offers for the subject procurement, opened the event, and briefly explained the offer opening procedures.

#### **B. Opening of the Technical Offer**

A total of six (6) Offerors submitted Offers via the Dropbox File Request link before the closing date and time - 10:00 am, Ulaanbaatar time on June 30, 2025.

Mr. Treviss opened the Technical Offers in order of their submission (The Screenshot of the Dropbox File Request Folder is attached as **Annex 1**).

No late Offer was submitted after the submission deadline.

#### **C. Participants**

Two (2) representatives of an Offeror and Representatives from MCA-Mongolia and its Procurement Agent participated in the Technical Offer Public Opening which was conducted as a fully online event using the Zoom software.

#### **D. Proceedings**

The Procurement Agent proceeded to open each offer in submission sequence order and called out the name and country of each Offeror and verified whether:

- (i) Form TECH 1- Offer Submission Form was completed and signed,
- (ii) Offer was submitted electronically before the submission deadline, and

- (iii) Technical and Financial offers were submitted as separate files.

The detailed Technical Offer Public Opening Checklist is included in **Annex 2** of these Minutes.

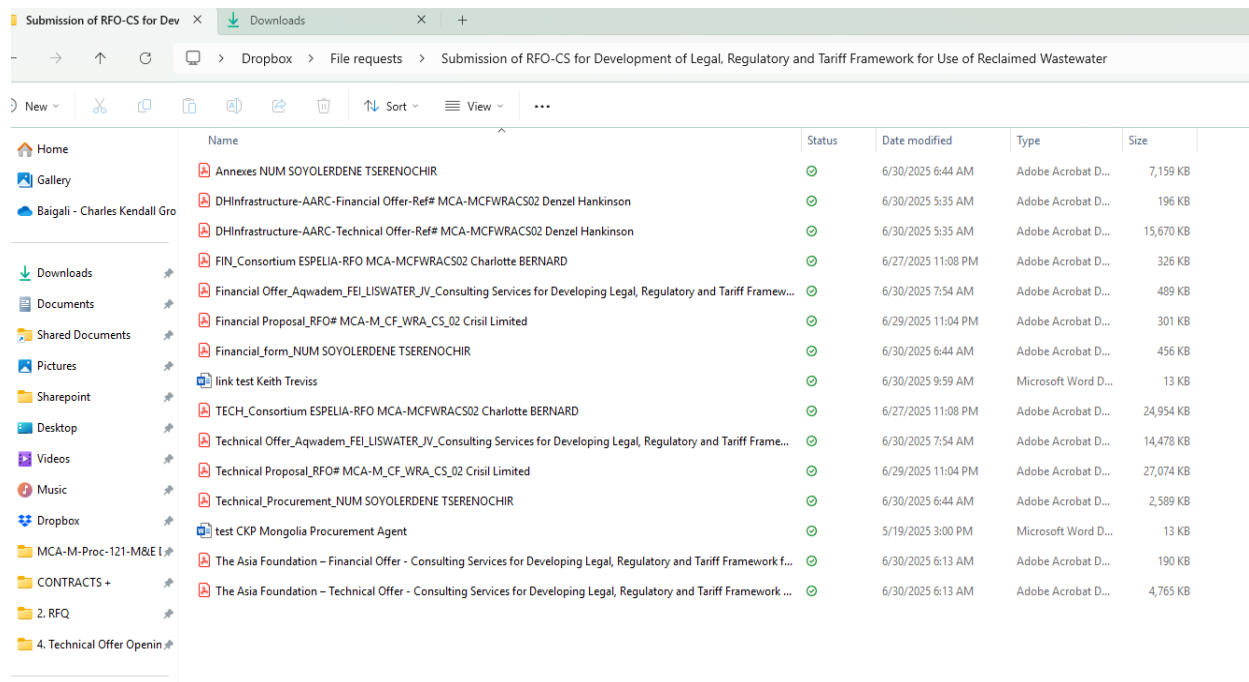
#### **E. Closing**

After opening each of the Technical Offers, the Senior Procurement Specialist of the Procurement for MCA-Mongolia informed participants that the Minutes of the Technical Offer Opening will be sent to all six (6) Offerors via email for their records. He thanked participants for their attendance and closed the event at 10:40 am, Ulaanbaatar time.

#### **Annexes**

1. The Screenshot of the Dropbox File Request Folder
2. Technical Offers' Public Opening Sheet
3. Attendance List of Participants

## Annex 1: THE SCREENSHOT OF THE DROPBOX FILE REQUEST FOLDER



The screenshot shows a web browser window with the address bar displaying the path: Dropbox > File requests > Submission of RFO-CS for Development of Legal, Regulatory and Tariff Framework for Use of Reclaimed Wastewater. The left sidebar shows the 'Downloads' folder selected. The main area displays a list of files and folders with columns for Name, Status, Date modified, Type, and Size.

Name	Status	Date modified	Type	Size
Annexes NUM SOYOLERDENE TSERENOCHIR	✓	6/30/2025 6:44 AM	Adobe Acrobat D...	7,159 KB
DHInfrastructure-AARC-Financial Offer-Ref# MCA-MCFWRACS02 Denzel Hankinson	✓	6/30/2025 5:35 AM	Adobe Acrobat D...	196 KB
DHInfrastructure-AARC-Technical Offer-Ref# MCA-MCFWRACS02 Denzel Hankinson	✓	6/30/2025 5:35 AM	Adobe Acrobat D...	15,670 KB
FIN_Consortium ESPELIA-RFO MCA-MCFWRACS02 Charlotte BERNARD	✓	6/27/2025 11:08 PM	Adobe Acrobat D...	326 KB
Financial Offer_Aqwadem_FEI_LISWATER_JV Consulting Services for Developing Legal, Regulatory and Tariff Framew...	✓	6/30/2025 7:54 AM	Adobe Acrobat D...	489 KB
Financial Proposal_RFO# MCA-M_CF_WRA_CS_02 Crsil Limited	✓	6/29/2025 11:04 PM	Adobe Acrobat D...	301 KB
Financial_form_NUM SOYOLERDENE TSERENOCHIR	✓	6/30/2025 6:44 AM	Adobe Acrobat D...	456 KB
link test Keith Trevis	✓	6/30/2025 9:59 AM	Microsoft Word D...	13 KB
TECH_Consortium ESPELIA-RFO MCA-MCFWRACS02 Charlotte BERNARD	✓	6/27/2025 11:08 PM	Adobe Acrobat D...	24,954 KB
Technical Offer_Aqwadem_FEI_LISWATER_JV Consulting Services for Developing Legal, Regulatory and Tariff Frame...	✓	6/30/2025 7:54 AM	Adobe Acrobat D...	14,478 KB
Technical Proposal_RFO# MCA-M_CF_WRA_CS_02 Crsil Limited	✓	6/29/2025 11:04 PM	Adobe Acrobat D...	27,074 KB
Technical_Procurement_NUM SOYOLERDENE TSERENOCHIR	✓	6/30/2025 6:44 AM	Adobe Acrobat D...	2,589 KB
test CKP Mongolia Procurement Agent	✓	5/19/2025 3:00 PM	Microsoft Word D...	13 KB
The Asia Foundation – Financial Offer - Consulting Services for Developing Legal, Regulatory and Tariff Framework f...	✓	6/30/2025 6:13 AM	Adobe Acrobat D...	190 KB
The Asia Foundation – Technical Offer - Consulting Services for Developing Legal, Regulatory and Tariff Framework ...	✓	6/30/2025 6:13 AM	Adobe Acrobat D...	4,765 KB

**Annex 2: TECHNICAL OFFERS' PUBLIC OPENING SHEET**

**PROCUREMENT OF CONSULTING SERVICES FOR DEVELOPING LEGAL,  
REGULATORY AND TARIFF FRAMEWORK  
FOR USE OF RECLAIMED WASTEWATER**

**Procurement ID: MCA-M/CF/WRA/CS/02**

**\*\*\***

**Quality and Cost Based Selection (QCBS)**

**Offer Submission Deadline: 10:00 AM, June 30, 2025**

**Technical Offers' Public Opening: 10:30 AM, June 30, 2025**

<b>No.</b>	<b>Name of Offeror</b>	<b>Country / Countries</b>	<b>Offer was submitted electronically before the submission deadline</b>	<b>Form TECH 1- Technical Offer Submission Form Completed and Signed</b>	<b>Technical and Financial Offers were submitted as separate files</b>
1	<b>Espelia; Seureca SAS; and Euto Khan LLC Joint Venture</b>	France / Mongolia	Yes	Yes	Yes
2	<b>Crisil Limited</b>	India	Yes	Yes	Yes
3	<b>DHInfrastructure AARC Joint Venture</b>	USA / Ireland	Yes	Yes	Yes
4	<b>The Asia Foundation</b>	USA	Yes	Yes	Yes
5	<b>National University of Mongolia</b>	Mongolia	Yes	Yes	Yes
6	<b>Aqwadem Consulting; FEI Consulting; and Lisbon International Centre for Water Joint Venture</b>	Türkiye / USA/ Portugal	Yes	Yes	Yes

**Annex 3: ATTENDANCE LIST OF PARTICIPANTS**

The screenshot displays a Zoom meeting interface with a list of participants. The list is titled "Participants (7)" and includes the following entries:

Initials	Name	Video	Audio
	Procurement Agent (Host, me)		
	Procurement Agent - 2		
PA	Procurement Agent-Uliastai room		
E	Enkhbold		
GT	Giorgi Tvalavadze, PA		
JF	Josh Friedman		
KT	Keith Treviss		

At the bottom of the participants list, there are three buttons: "Invite", "Mute all", and a three-dot menu icon. Below the participants list, a status bar shows system information: a caret icon, a cloud icon, a microphone icon, the language "ENG", a Wi-Fi icon, a speaker icon, a battery icon, and the time "10:30 AM 6/30/2025".